

Founded: 1975

Export Markets: 20+ (6 Offices Around the World)

Offices (6): (HQ) Bellevue, WA USA, Japan, China, New Zealand, Australia, Europe

Sales Channels: Foodservice, Retail, Industrial

Sales Categories: Specialize in *frozen* distribution

Brands: Pacific Valley Label, Cedar Farms, Private Label, Strategic Brands

Traditional Transaction Structure: We are not simply a trader/broker, PVF takes ownership of the product and manages the details of delivery to your desired destination.



1. Products

- Potatoes, Fruits, Vegetables

2. Brands

- Nature's Premium Fruit Pearls (IQF Fruit Innovation)
- Beecher's Handmade Cheese (Frozen Entrees)
- Franz (USA Recipe Bread Products)
- Wow Baking (Gluten Free Cookies)



3. Beverages

- San Juan Seltzer (Flavored Alcoholic Seltzer)
- Revelry Vintners (Wine)
- Northwest Brewing (Craft Beer)



For more information contact:
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JOHN C. HANNAH
President



SUSAN HANNAH
Senior Vice President



Patrick D'Ambrosio
V.P. Business Development
& Corporate Strategy

PVF Competitive Advantage: Our 48 year formula for success is simple. It's built upon relationships, agility and results. We look forward to the opportunity to earn your business and build a sustainable partnership together... *from our family to the world.*





Products

Pacific Valley: Tater Pops
Crispy Mashed Potato Balls



Pacific Valley: Tater Patties
Hashbrown Potato Patties



FROZEN/CHILLED PRODUCTS		DRY PRODUCTS	
<u>Frozen Vegetables</u> Sweet Cut Corn Sweet Cob Corn Green Peas Carrots; Sliced, Diced Green Beans; Cut, Whole Mixed Vegetables; Custom blends Broccoli Cuts and Florets Diced Onions Vegetable Purees Diced Peppers Cauliflower	<u>Frozen Fruit</u> Cultivated Blueberries & Wild Blueberries Cranberries Raspberries Mangoes Sliced and Diced Apples Cherries-Red Tart and Dark Sweet	<u>Dehydrated Potatoes</u> Flakes Dices Powder Granules	<u>Dried Fruit</u> Blueberries Cranberries Raspberries Bananas Apples Peaches
<u>Potato Products</u> Shoestring French Fries Straight Cut French Fries Crinkle Cut French Fries Coasted and Seasoned Fries Hash Browns Various Formed Products Frozen Whole Baked Potatoes Potato Skins Twice Baked Potatoes Dehydrofrozen Diced Potatoes	<u>Fruit Juice Concentrates</u> Blueberry – Wild and Cultivated Grape – Concord and White Cranberry Cherry-Dark Sweet and Red Tart	<u>Canned Vegetables</u> Whole Kernel Cut Corn Green Peas Cut Green Beans	<u>Canned Fruit</u> Peaches Pears Fruit Cocktail
<u>Frozen Breaded Appetizers</u>	<u>Gourmet Cheesecake</u>	<u>Dried Peas, Beans and Lentils</u> Small Red Beans Small White Beans Great Northern Beans Pinto Beans Cranberry Beans Black Beans Dark Red Kidney Beans Chick Peas (Garbanzo Beans) Whole Green Peas Lentils	<u>Toaster Pastries</u>
<u>Frozen Waffles & Pancakes</u>	<u>Frozen Artisan Macaroni and Cheese Artisan Cheese</u>	<u>Dried Peas, Beans and Lentils</u> Small Red Beans Small White Beans Great Northern Beans Pinto Beans Cranberry Beans Black Beans Dark Red Kidney Beans Chick Peas (Garbanzo Beans) Whole Green Peas Lentils	<u>Specialty Craft Beer Hard Seltzer</u>
<u>Frozen Soup</u>	<u>Flour and Corn Tortillas</u>	<u>Dried Peas, Beans and Lentils</u> Small Red Beans Small White Beans Great Northern Beans Pinto Beans Cranberry Beans Black Beans Dark Red Kidney Beans Chick Peas (Garbanzo Beans) Whole Green Peas Lentils	<u>Dairy</u> Parmesan Cheese Shakers 85g and 227g Artisan Cheese Milk Mozzarella Cheese
	<u>Frozen Avocado Products</u> Avocado Slices, Dices and halves Avocado Puree/Guacamole	<u>Bulk Unpopped Popcorn Kernels</u>	
	<u>Seafood (Frozen and Chilled)</u> Crab (King, Snow, Dungeness) Lobster Scallops Salmon Black Cod/Sablefish	<u>Condiments</u> Ketchup Mayonnaise Mustard Barbecue Sauce	

Pacific Valley: Cheesecake
Individual Cheesecake



Pacific Valley: Parmesan Cheese
Grated Parmesan Cheese Shaker



Pacific Valley: Cheesecake Bites
Chocolate Cheesecake Bites





Brands



USA Recipe Bread: Franz Bakery Keto, Gluten Free, Hawaiian.



Frozen Fruit Innovation: Fruit Pearls Cryogenically Frozen Fruit Pearls never before available in standard – 22C Temperature Ice Cream Freezers.



Gluten Free Cookie: Wow Baking With Out Wheat (WOW).



Frozen Entree: Beechers 'World's Best' Mac & Cheese Variety of frozen entrees family size & individual serving.



Gluten Free Mac & Cheese



Broccoli Mac & Cheese





Beverage

Premium Wine: Revelry Vintners
From world famous Walla Walla Wine region in Washington State.

REVELRY Vintners

PREMIUM WINES



LUXURY WINES



COLUMBIA VALLEY COLLECTION

Varietal driven wines, produced by blending lots from a select number of vineyards within the Columbia Valley. Crafted to be of moderate structure and palate weight for everyday enjoyment.

AERIALS SERIES

The AERIALS™ SERIES includes seven wines, each produced from a single-clone of a single-variety, and sourced from a single vineyard site. The wines collectively display continuity in purity and quality; individually they prove the incredible diversity possible here in Washington State. They are the ultimate expression of varietal and place. **Every wine in the series, has received scores above 90pts, in every release since 2009.**

Craft Beer: Northwest Brewing
Lager, Pale Ale, Indian Pale Ale



On Trend: San Juan Seltzer
Alcoholic Flavored Seltzer (4.2&% ABV)

