

**Founded:** 1975

**Export Markets:** 20+ (6 Offices Around the World)

**Offices (6):** (HQ) Bellevue, WA USA, Japan, China, New Zealand , Australia, Europe

**Sales Channels:** Foodservice, Retail, Industrial

**Sales Categories:** Specialize in *frozen* distribution

**Brands:** Pacific Valley Label, Cedar Farms, Private Label, Strategic Brands

**Traditional Transaction Structure:** We are not simply a trader/broker,  
PVF takes ownership of the product and manages the details of delivery to your desired destination.

## Company Overview



**For more information contact:**  
[PVFSales@pacificvalleyfoods.com](mailto:PVFSales@pacificvalleyfoods.com)  
Ph: +1(425) 643-1805



### 1. Products

- Potatoes, Fruits, Vegetables



### 2. Brands

- Nature's Premium Fruit Pearls (IQF Fruit Innovation)
- Beecher's Handmade Cheese (Frozen Entrees)
- Franz (USA Recipe Bread Products)
- Wow Baking (Gluten Free Cookies)



### 3. Beverages

- San Juan Seltzer (Flavored Alcoholic Seltzer)
- Revelry Vintners (Wine)
- Northwest Brewing (Craft Beer)



**JOHN C. HANNAH**  
President



**SUSAN HANNAH**  
Senior Vice President



**Patrick D'Ambrosio**  
V.P. Business Development  
& Corporate Strategy

**PVF Competitive Advantage :** Our 48 year formula for success is simple. It's built upon relationships, agility and results. We look forward to the opportunity to earn your business and build a sustainable partnership together... *from our family to the world*.





# Products

**Pacific Valley:** Tater Pops  
*Crispy Mashed Potato Balls*



**Pacific Valley:** Tater Patties  
*Hashbrown Potato Patties*



FROZEN/CHILLED PRODUCTS		DRY PRODUCTS	
<u><b>Frozen Vegetables</b></u>	<u><b>Frozen Fruit</b></u>	<u><b>Dehydrated Potatoes</b></u>	<u><b>Dried Fruit</b></u>
Sweet Cut Corn	Cultivated Blueberries & Wild Blueberries	Flakes	Blueberries
Sweet Cob Corn	Cranberries	Dices	Cranberries
Green Peas	Raspberries	Powder	Raspberries
Carrots; Sliced, Diced	Mangoes	Granules	Bananas
Green Beans; Cut, Whole	Sliced and Diced Apples		Apples
Mixed Vegetables; Custom blends	Cherries-Red Tart and Dark Sweet		Peaches
Broccoli Cuts and Florets		<u><b>Canned Vegetables</b></u>	
Diced Onions		Whole Kernel Cut Corn	
Vegetable Purees	<u><b>Fruit Juice Concentrates</b></u>	Green Peas	<u><b>Canned Fruit</b></u>
Diced Peppers	Blueberry – Wild and Cultivated	Cut Green Beans	Peaches
Cauliflower	Grape – Concord and White		Pears
	Cranberry		Fruit Cocktail
	Cherry-Dark Sweet and Red Tart	<u><b>Dried Peas, Beans and Lentils</b></u>	
<u><b>Potato Products</b></u>		Small Red Beans	
Shoestring French Fries	<u><b>Gourmet Cheesecake</b></u>	Small White Beans	<u><b>Toaster Pastries</b></u>
Straight Cut French Fries		Great Northern Beans	
Crinkle Cut French Fries	<u><b>Frozen Artisan Macaroni and Cheese</b></u>	Pinto Beans	<u><b>Specialty Craft Beer</b></u>
Coasted and Seasoned Fries	<u><b>Artisan Cheese</b></u>	Cranberry Beans	<u><b>Hard Seltzer</b></u>
Hash Browns		Black Beans	
Various Formed Products	<u><b>Flour and Corn Tortillas</b></u>	Dark Red Kidney Beans	<u><b>Dairy</b></u>
Frozen Whole Baked Potatoes		Chick Peas (Garbanzo Beans)	Parmesan Cheese Shakers
Potato Skins	<u><b>Frozen Avocado Products</b></u>	Whole Green Peas	85g and 227g
Twice Baked Potatoes	Avocado Slices, Dices and halves	Lentils	Artisan Cheese
Dehydrofrozen Diced Potatoes	Avocado Puree/Guacamole		Milk
		<u><b>Bulk Unpopped Popcorn Kernels</b></u>	Mozzarella Cheese
<u><b>Frozen Breaded Appetizers</b></u>	<u><b>Seafood (Frozen and Chilled)</b></u>	<u><b>Condiments</b></u>	-
	Crab (King, Snow, Dungeness)	Ketchup	-
<u><b>Frozen Waffles &amp; Pancakes</b></u>	Lobster	Mayonnaise	
	Scallops	Mustard	
<u><b>Frozen Soup</b></u>	Salmon Black Cod/Sablefish	Barbecue Sauce	



**Pacific Valley:** Cheesecake  
*Individual Cheesecake*



**Pacific Valley:** Parmesan Cheese  
*Grated Parmesan Cheese Shaker*



**Pacific Valley:** Cheesecake Bites  
*Chocolate Cheesecake Bites*







## Brands



**USA Recipe Bread:** Franz Bakery  
Keto, Gluten Free, Hawaiian.



**Frozen Fruit Innovation:** Fruit Pearls  
Cryogenically Frozen Fruit Pearls never before  
available in standard – 22C Temperature Ice  
Cream Freezers.



**Gluten Free Cookie:** Wow Baking  
With Out Wheat (WOW).



**Frozen Entree:** Beechers 'World's Best' Mac & Cheese  
Variety of frozen entrees family size & individual serving.



Broccoli Mac & Cheese



Gluten Free Mac & Cheese







## Beverage

**Premium Wine:** Revelry Vintners  
*From world famous Walla Walla Wine region in Washington State.*

# REVELRY

*Vintners*

### PREMIUM WINES



### COLUMBIA VALLEY COLLECTION

Varietal driven wines, produced by blending lots from a select number of vineyards within the Columbia Valley. Crafted to be of moderate structure and palate weight for everyday enjoyment.

### LUXURY WINES



### AERIALS

S E R I E S

The AERIALS™ SERIES includes seven wines, each produced from a single-clone of a single-variety, and sourced from a single vineyard site. The wines collectively display continuity in purity and quality; individually they prove the incredible diversity possible here in Washington State. They are the ultimate expression of varietal and place. **Every wine in the series, has received scores above 90pts, in every release since 2009.**

**Craft Beer:** Northwest Brewing  
*Lager, Pale Ale, Indian Pale Ale*



**On Trend:** San Juan Seltzer  
*Alcoholic Flavored Selzer (4.2&% ABV)*

